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**DATE: November 21, 2007**

**TO: General Aviation Brokers and Agents**

**FROM: Chuck Rudd, Chief Operations Officer**

**SUBJECT: Cessna Affiliates Insurance Program**

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We are pleased to announce that International Aerospace Insurance Services, Inc. (Inter-Aero) has been given exclusive authority by Arch Insurance Company to underwrite and manage the Arch Cessna Affiliates Insurance Program (the Program). As you may be aware, the underwriting was previously conducted by the Arch Insurance Group Aviation team in New York and exclusively administered by Hull & Company.

The Program will now be underwritten by Inter-Aero's team of experienced aviation insurance professionals. Inter-Aero is a Managing General Agency with worldwide Aviation underwriting authority from Arch Insurance Company. Our team has extensive experience and can offer Cessna Affiliates:

- Increased limits of insurance
- Broad acceptance of aircraft risks
- Detailed knowledge of insurance needs
- Prompt service and policy issuance
- Admitted policies in all States
- Direct communication with our underwriters

Our objective is to offer an affordable and comprehensive insurance product to Affiliates of Cessna and Owners of Cessna aircraft.

Inter-Aero will replace Hull & Company as program administrator effective December 6<sup>th</sup>, 2007. Until the effective date any renewal should be sent to Hull & Company. Hull & Company will continue to service policies bound with Arch prior to December 6<sup>th</sup>, 2007 until the natural expiration of those policies. Any new or renewal accounts (after December 6<sup>th</sup>) should be forwarded directly to Inter-Aero.

The Program is open to all agents and brokers.

The Program will continue to offer the backing and stability of Arch Insurance Company which has been assigned a financial strength rating of **A** (excellent) by AM Best.

To learn more about this exceptional insurance opportunity or to assist with your Cessna Affiliates Insurance Program, please contact one of our underwriting professionals.

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[Arch Insurance Group Inc. is a member of Arch Capital Group Ltd., a Bermuda-based company that provides insurance and reinsurance on a worldwide basis through its wholly owned subsidiaries. For more information, visit [www.archinsurance.com](http://www.archinsurance.com).

Insurance coverage is underwritten by one or more member companies of Arch Insurance Group in North America, which consists of Arch Insurance Company (a MO corporation, NAIC # 11150), Arch Specialty Insurance Company (a NE corporation, NAIC #21199) and Arch Excess & Surplus Insurance Company (a NE corporation, NAIC # 10946). Executive offices are located at One Liberty Plaza in New York City 10006. Not all insurance coverages or products are available in all jurisdictions. Coverage is subject to actual policy language. This information is intended for use by licensed insurance producers. ]