

# **International Aerospace Insurance Services, Inc. expands Aerospace Team**

International Aerospace Insurance Services, Inc. (Inter-Aero), is committed to building a highly experienced underwriting team based on a foundation of technical and engineering skills. We are pleased to announce two major milestones in achieving this goal by recruiting several seasoned technical analysts and aerospace underwriters. Jeff Sadler and Jim Clark, have joined Inken Gerlach and Devin Fairbanks, boosting Inter-Aero's underwriting capabilities in the Space Insurance market.

Jeff Sadler, a well respected underwriter in the insurance industry, began his career at Marsh Space Projects in 1979. A diverse background has taken him from being a broker at Marsh, London to underwriting, firstly for ACE Insurance in Bermuda and continuing on to the United States where he was a Senior Vice President with XL Aerospace. Jeff will concentrate his efforts on underwriting Space projects as well as Space Third Party Liability risks.

Jim Clark holds an MBA in Finance and has been underwriting Space Insurance products for the past 8 years with XL Aerospace. At Inter-Aero he will continue to underwrite Space risks and expand his underwriting scope into the Aviation department.

In terms of engineering and technical expertise, Philip Hamilton and William Smith have joined Inter-Aero as part of the Aerospace Technical Assessment Team. The primary role of this group will be to provide engineering review and assessment of Space risks and assess the impact of significant events within Aviation.

Phil Hamilton was previously the Technical Manager at XL Aerospace. He has over 25 years experience in the space industry as a Satellite Controller, Analyst and Operations Manager. He also has experience in satellite procurement, quality control and product assurance. Prior to his time in the space industry, Phil had 9 years experience in Avionics with the US Navy. .

Bill Smith was a Technical Advisor at XL Aerospace. He comes to Inter-Aero, with over 15 years experience as a Satellite Controller, Ground Station Engineer and Satellite Bus Analyst. Prior to his career in the space industry Bill had six years experience as an Avionics instructor at both military and commercial positions.

Inter-Aero, a Managing General Agent, is a rapidly growing organization specializing in the production of Space and Aviation business for insurance companies. Inter-Aero utilizes capacity authorized by Arch Insurance Company, a Missouri corporation with a financial strength rating from AM Best Company of "A- (excellent)" Inter-Aero is licensed in the state of California with offices located in Santa Barbara.

Inter-Aero formed a partnership with Arch Insurance Company in 2005 in order to increase Arch's involvement within the Space and Aviation Insurance markets. Inter-Aero's team of professionals has been a strong presence in the Space market for over 20 years. Their experience in Space Insurance has continued to develop and provides a high degree of technical understanding, a thorough knowledge of legal, contractual, and financial elements relating to launch and satellite procurements, as well as an intimate knowledge of spacecraft operation while in orbit.

Inter-Aero's team is founded upon recognized experts with strong broker relationships who will provide capable solutions for all types of Aerospace Insurance needs.

In addition to underwriting Space launch and in-orbit risk, Inter-Aero also underwrites in the Worldwide Aviation Insurance market principally for Airlines, Airport, ATC and Ground handlers Liability.